## The Art of Giving Great Service

Insights from ZingTrain - A Four-Hour No-Cost Workshop

Discover an enriching no-cost workshop presented by ZingTrain, renowned for its expertise in business management and customer service training. Attendees will acquire practical skills tailored to address regional challenges, fostering immediate applicability to their businesses. The interactive format encourages active participation through engaging activities and discussions. Investing in professional growth has never been easier, with valuable insights and strategies at your fingertips. Register now to secure a spot and enhance your business skills!

**Teach it:** Building a Common Understanding **Define it:** Zingerman's Recipes for Great Customer Service **Live it:** Everyone's Role in Great Service Measure it: Zingerman's Key Service Measures **Reward it:** Recognition of Service Success

In this workshop, we'll delve into essential topics such as Appreciation Exercises, Extra Mile Brainstorming, Handling Complaints through Role-Play, Mastering the Stages of Learning a Skill, Harnessing the Power of Language, and Elevating Service over the Phone. Join us as we explore 'The Art of Giving Great Service' together!

## By the end of this session, participants will be able to:

- Adapt Zingerman's renowned customer service approach to their own business or organization.
- Utilize innovative tools and techniques, including role-plays, to strengthen internal customer service initiatives.
- Access a supportive network of peers to overcome challenges and obstacles effectively.

**June 17, 2024 -** One workshop, two locations. No-cost to attend, but must register due to limited seating.

**Marion** - Kokopelli Golf Club Registration 8:00 a.m. Workshop from 8:30 a.m. - 12:30 p.m. Register at: <u>bizhelp.siu.edu</u>

**Murphysboro** - 17th Street Warehouse Registration 3:30 p.m. Workshop 4:00 p.m. - 8:00 p.m. Register at: <u>bizhelp.siu.edu</u>



For more information call 618-536-2424.



The Illinois Small Business Development Center at SIU is funded in part through a cooperative agreement with the U.S. Small Business Administration (SBA), the Illinois Department of Commerce and Economic Opportunity and Southern Illinois University.











